



Vendor: HP

Exam Code: HP2-B90

Exam Name: HP Imaging and Printing Hardware - Sales

Version: DEMO

QUESTION 1

What does the abbreviation "RMPV" on a HP datasheet stand for?

- A. Recommended Monthly Page Volume
- B. Robust Middle Paper Ventilation
- C. Regular Maximum Paper Volume
- D. Reverse Motor Power Value

Answer: A

Explanation:

<http://acronyms.thefreedictionary.com/Recommended+Monthly+Page+Volume>

QUESTION 2

What is the name given to the administrator tool for the Universal Printer Driver?

- A. Material Printed Administrator
- B. Multifunctional Printer Administrator
- C. Managed Printing Administrator
- D. Miss-scanned Prints Administrator

Answer: C

Explanation:

<http://h20000.www2.hp.com/bc/docs/support/SupportManual/c01034932/c01034932.pdf> (page 2, first paragraph)

QUESTION 3

What feature is available to control color usage on most HP color laser devices?

- A. Color Access Control
- B. Color Administration Console
- C. Color Administration Control
- D. Color Access Configurator

Answer: A

Explanation:

http://www.hp.com/hpinfo/newsroom/press_kits/2011/InnovationforImpact/LaserJet_500M551.pdf (page 2, 8th bulleted point on the page)

QUESTION 4

HP LaserJets use instant on fusing technology to achieve which of the following? (Select two.)

- A. higher print quality
- B. reduction in toner usage
- C. less power consumption
- D. higher print speeds
- E. higher employee productivity

Answer: CD

Explanation:

<http://www.hp.com/sbso/expert/why-hp-instant-on-technology.pdf>

QUESTION 5

Which statement best describes the HP Universal Printer Driver?

- A. One driver for basically all Laserjets.
- B. a single driver for all HP commercial print products
- C. best device management tool on the market.
- D. generic driver to enhance printing speed across the network.

Answer: B

Explanation:

<http://www.finestar.com/otherImages/CaseStudies/UPD-Reviewer.pdf>(page 1, second paragraph)

QUESTION 6

Which policies are true of a Green IT strategy? (Select two.)

- A. All print devices default to duplex mode.
- B. All printers are replaced on 12-month rolling contract.
- C. User-to-MFP ratio set at an ideal of 12 to 1.
- D. All printers have next day business response Care Packs.
- E. Sleep and wake up time defaults are set across network printers.

Answer: AB

QUESTION 7

What standard features come with all the Document Management range of scanners? (Select two)

- A. Kofax
- B. Single Pass Scanning (double sided)
- C. Double Feed Detection
- D. Document Sorter
- E. Free next business day Care Pack

Answer: BD

QUESTION 8

What is a key advantage of buying an HP Care Pack?

- A. It guarantees a fix to a problem printer.
- B. It has a 4-hour response time as standard on all HP Color LaserJets.
- C. It comes standard with all HP MFPs.
- D. It is an easy to buy and easy to use support package.

Answer: D

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