



Vendor: HP

Exam Code: HP5-E01D

Exam Name: Delta - Selling HP SMB Solutions Exam

Version: DEMO

QUESTION 1

What impact does client virtualization have on data security and business protection?

- A. Security is improved because virtual desktops have more stringent requirements than traditional devices
- B. Security is improved with data that is centrally managed in the data center, reducing the risk that it is lost, stolen, or compromised.
- C. Data that is centrally managed is more exposed to loss from system crashes than data managed in a distributed computing environment.
- D. Business protection is reduced because task workers operating in a centralized environment are not responsible for backing up their data

Answer: A

QUESTION 2

Your customer is launching a small business that is an independently managed subsidiary of a large enterprise. Initially, there will be more than 50 workers who will need to stay connected. Which networking solution should you recommend?

- A. HP 1810 Switch Series
- B. HP 1910 Switch Series
- C. HP 2510 Switch Series
- D. HP 2910 Switch Series

Answer: D

Explanation:

http://h17007.www1.hp.com/docs/justrightit/JustRightITSolutionGuide_r2.pdf(page 3, expanding my business. See the bulleted point 3)

QUESTION 3

What is HP's unique offering with HP StoreVirtual VSA (virtual storage appliance)?

- A. scale-out architecture enables customers to pay as they grow to retain up to 10 petabytes of data in a single pool
- B. enables customers to create federated pools of storage capacity independent of server platform or hypervisor
- C. consolidates data protection processes with high-capacity, energy-efficient tape drives, autoloaders, and libraries
- D. provides a 30-year dependable media shelf-life for long-term data retention

Answer: B

Explanation:

<http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA4-3136ENW.pdf>(first para)

QUESTION 4

What is a unique feature of HP client virtualization (CV) reference architectures that applies only to Citrix VDI-in-a-Box?

- A. It delivers predictable, repeatable cost and performance when using either a single ProLiant DL380p or a grid of DL380p servers.
- B. It is a recipe for simple, one-server solution with integrated storage, management, and client

virtualization software

- C. It easily scales out to adapt to business changes and BYOD initiatives.
- D. The personal vDisk feature permits users to install applications without impacting the master image, providing increased user flexibility and IT efficiency

Answer: D

QUESTION 5

Your customer has seven employees in a new business and needs a networking solution. Which switch series should you recommend?

- A. HP 1405 Switch Series
- B. HP 1810 Switch Series
- C. HP 2510 Switch Series
- D. HP 2910 Switch Series

Answer: A

Explanation:

http://h17007.www1.hp.com/us/en/networking/products/switches/HP_1405_Small_Office_Switch_Series/index.aspx

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