



Vendor: IBM

Exam Code: M2110-233

Exam Name: IBM Social Business Solution Sales Mastery
Test v1

Version: DEMO

QUESTION 1

A social business is _____.

- A. exciting, territorial and aggressive
- B. educational, tenacious and negotiable
- C. engaged, transparent and nimble
- D. exclusive, technical and networked

Answer: C

Explanation:

<http://www.ibm.com/smarterplanet/us/en/socialbusiness/overview/index.html>

QUESTION 2

Discussion Forums in Connections 3 can be created where?

- A. In your own Profile.
- B. Only in Communities.
- C. As part of an Activity.
- D. Standalone and inside Communities.

Answer: C

Explanation:

http://infolib.lotus.com/resources/connections/3.0.0/doc/lc300abd001/en_us/html-wrapper.html

QUESTION 3

Companies may use social business to drive enhanced value in which of the following areas?

- A. Quick, collaborative feedback from subject matter experts in their field.
- B. To launch a global brand quickly
- C. Enter new markets.
- D. All of the above.

Answer: A

Explanation:

<http://www.redbooks.ibm.com/redpapers/pdfs/redp4746.pdf> (page 6)

QUESTION 4

How are people currently operating as we become a smarter planet?

- A. Educated, aware and virtualized.
- B. Instrumented, intelligent and interconnected.
- C. Integrated aligned and virtualized.
- D. Segmented, networked and simplified.

Answer: B

Explanation:

<http://www.ibm.com/smarterplanet/us/en/overview/ideas/>

QUESTION 5

Online awareness allows place members to see when other members are online. Which of the following products will enable online awareness in Lotus Quickr Places?

- A. Lotus Connections
- B. Lotus Sametime
- C. LotusLive Meetings
- D. IBM WebSphere Portal

Answer: B

Explanation:

http://en.wikipedia.org/wiki/IBM_Lotus_Sametime

QUESTION 6

What capabilities are available out of the box with the IBM Customer Experience Suite?

- A. Social integration with Lotus Connections, analytics with Core Metrics, Web Trends, Unica and Omniture, improved self service
- B. Lotus Forms Product
- C. Business Integration & Predictive Analytics
- D. Websphere Commerce Suite

Answer: A

Explanation:

http://www.ibm.com/ibm/files/Z966856M88920W05/Graeme_Povall_and_Derek_De_Clercq_-_See_how_going_social_can_frive_better_business_results.pdf (page 16)

Thank You for Trying Our Product

PassLeader Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad**.
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.passleader.com/all-products.html>



Microsoft



ORACLE



CITRIX



JUNIPER
NETWORKS



EMC²
where information lives®

10% Discount Coupon Code: STNAR2014