

Vendor: IBM

Exam Code: M2080-713

Exam Name: IBM Mobile Customer Engagement Sales

Mastery Test v1

Version: DEMO

## **QUESTION 1**

What are the common industries that IBM Xtify caters to?

- A. Retail and E-commerce
- **B.** Financial Services
- C. Travel & Hospitality
- D. All of the above

## Answer: C

#### **Explanation:**

\*Xtify provides mobile application publishers with the tools to create, manage and execute push and location-triggered notification campaigns across smartphone platforms.

#### \*Markets Served:

Enterprise customers in Retail, travel, publishing/media & entertainment, banking, government, CPG, others

#### **QUESTION 2**

Which of the following features makes it easy for IBM Xtify to integrate with CRM by helping aggregate data across various channels?

- A. XRD
- B. XID
- C. XCD
- D. XPI

## Answer: B

#### **Explanation:**

\*XID, a unique identifier assigned to each individual app, links cross-channel disparate data sources to yield actionable customer insight

\*The IBM Mobile Push Notification Push API allows you to immediately send a message to a set of users that you can select by XID, positive or negative tags, or a "send to all" flag. By exposing our push interface via API, you can generate timely one-off notifications and event-based messages from within your own service either by hand or automatically.

#### **QUESTION 3**

Which of the following outputs can brands distribute messages through using IBM Xtify?

- A. Mobile App Push. Mobile Web Push, Passbook, SMS
- B. Mobile App Push. Mobile Web Push only
- C. SMS. Mobile App Push only
- D. Mobile App Push only

## Answer: A

## Explanation:

XtifyCapabilitiesinclude: Real time mobile engagement platform for apppush, web push, SMS, and wallet

#### **QUESTION 4**

The analytics portal allows viewing of messages based on which of the following?

- A. Date range
- B. Application
- C. Configuration
- D. All of the above

Answer: D

## **QUESTION 5**

Who are the typical target decision makers to buy IBM Xtify?

- A. Loyalty, CRM, E-commerceand Mobile Teams
- B. CEOandCTO
- C. CEOandCMO
- D. CEO only

## Answer: C

**Explanation:** 

A chief marketing officer (CMO) is a corporate executive responsible for marketing activities in an organization.

## **QUESTION 6**

What does IBM Xtify allow Marketers to do?

- A. Advanced segmentation and real-time targeting
- B. View performance and channel analytics
- C. Deliver user level data for systems insight generation
- D. All of the above

## Answer: D

#### Explanation:

\* Advanced segmentation for 1:1 messaging, personalization, and real-time decisioning \*View performance analytics and channel data in marketer dashboard \*Import user-level data to other systems for insight generation

Push notifications offer marketers a way toinfluence intent, inform customers, and learn about mobile users.

\*Real-time segmenting, targeting, andengagement of your mobile sitevisitors.

#### **QUESTION 7**

IBM Xtify for Web Push can work across which types of browsers?

- A. Internet Explorer and Mozilla Firefox only.
- B. Any browser that has HTML 5 or above.
- C. Mozilla Firefox and Google Chrome only.
- D. Google Chrome and Apple Safari only.

#### Answer: B

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