



**Vendor:** Microsoft

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**Exam Name:** Designing and Providing Microsoft Volume Licensing Solutions to Large Organizations

**Version:** DEMO

**Case Study 1 - Woodgrove Bank (Question 1 - Question 11)**

**Case Study 2 - Northwind Traders (Question 12 - Question 26)**

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#### **QUESTION 1**

You discover three physical servers running Windows Server 2008 R2 Standard that are unlicensed.

You also discover three unused licenses for Windows Server 2008 R2 Enterprise. What is the most cost-effective way for the company to correct the deficit?

- A. Assign a Windows Server 2008 R2 Enterprise license to each unlicensed server.
- B. Buy three licenses for Windows Server 2008 R2 Standard.
- C. Reassign licenses on a short-term basis to cover usage of the unlicensed servers.
- D. Split the virtual instances of Windows Server 2008 R2 Enterprise and assign them to the unlicensed servers.

**Answer: D**

#### **QUESTION 2**

Northwind Traders plans to enter into an Enterprise Agreement for Office Pro Plus and Core CAL Suite. The company will transition some of its sales representatives to Office 365.

You need to identify which Office 365 plan provides an equivalent transition for the online users? What should you identify?

- A. Office 365 K2
- B. Office 365 E3
- C. Office 365 P1
- D. Office 365 E1

**Answer: B**

#### **QUESTION 3**

You need to explain the cost benefit of transitioning some of the company's users to Microsoft Online Services in an Enterprise Agreement instead of purchasing Online Services in a Microsoft Online Subscription Agreement (MOSA).

What is a cost benefit of transitioning some of the users to Online Services in an Enterprise Agreement?

- A. The company will receive a volume discount based on the quantity of Online Services licenses.

- B. The company will receive a platform discount based on the quantity of Online Services.
- C. The company will receive a volume discount based on the enterprise-wide commitment.
- D. The company will receive a platform discount if it moves all on-premise licenses to Online Services.

**Answer: C**

#### **QUESTION 4**

Northwind Traders is evaluating the deployment of an additional virtual machine in a production environment. The virtual machine will have Microsoft SQL Server Standard installed. You need to tell the company from where it must download SQL Server Standard. What should you tell the company?

- A. Volume Licensing Service Center
- B. Microsoft Download Center
- C. MSDN
- D. TechNet

**Answer: A**

#### **QUESTION 5**

Northwind Traders is evaluating purchasing the Microsoft SQL Server licenses through an Enrollment for Application Platform (EAP). You need to explain the cost benefits of purchasing the SQL Server licenses through an EAP instead of purchasing SQL Server as an additional product in an Enterprise Enrollment. What should you explain? (Each correct answer provides presents part of the solution, Choose all that apply.)

- A. It provides a higher discount for the Enterprise edition of SQL Server.
- B. It provides a lower cost of ownership on new licenses during the term of the enrollment.
- C. It provides additional usage rights.
- D. It reduces the upfront costs for upgrading the existing SQL Server licenses.

**Answer: BCD**

#### **QUESTION 6**

You need to recommend a solution to support the company's business goals for server consolidation. Which solution should you recommend?

- A. Deploy Microsoft System Center Configuration Manager.
- B. Deploy Microsoft Desktop Optimization Pack (MDOP).
- C. Implement Windows Virtual Desktop Access (VDA)
- D. Deploy Windows Server 2008 R2 with Hyper-V.

**Answer: D**

#### **QUESTION 7**

When A.Datum migrates to Windows Server 2008 Enterprise, how many additional virtual instances will be granted for each Windows server license?

- A. 1
- B. 2
- C. 4
- D. 8

**Answer: C**

**QUESTION 8**

Which volume activation method should you recommend to A.Datum to meet the company's business goals?

- A. Volume Activation 1.0
- B. Key Management Service (KMS)
- C. Multiple Activation Key (MAK) proxy activation
- D. Multiple Activation Key (MAK) independent activation

**Answer: B**

**QUESTION 9**

You need to identify which Software Assurance benefit provides the best return on investment (ROI) for the IT department.

Which Software Assurance benefit provides the best ROI?

- A. eLearning
- B. Training Vouchers
- C. Home Use Program
- D. TechNet Plus Subscription

**Answer: B**

**QUESTION 10**

You need to recommend a Volume Licensing agreement that provides the best annual return on investment (ROI) for A.Datum. The solution must meet the business goals.

Which Volume Licensing agreement should you recommend?

- A. Select Plus
- B. Select License
- C. Enterprise Agreement
- D. Enterprise Subscription Agreement

**Answer: C**

**QUESTION 11**

Which of the following services meet the company's business goals for the remote users?

- A. Terminal Services
- B. Exchange Hosted Services
- C. Rights Management Services

D. Windows SharePoint Services

**Answer:** A

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