



**Vendor:** HP

**Exam Code:** HP2-E51

**Exam Name:** Selling HP Cloudsystem and Converged  
Infrastructure Solutions

**Version:** DEMO

#### QUESTION 1

According to a research study conducted by IDC, it takes IT organizations more than 20 days to deploy a new application in a traditional environment. How long does deploying a converged infrastructure solution take?

- A. less than 5 days
- B. less than 10 days
- C. less than 15 days
- D. less than 20 days

**Answer: D**

#### QUESTION 2

According to Gartner, what percentage of companies will be pursuing Private Cloud Strategies by 2014?

- A. 36%
- B. 56%
- C. 66%
- D. 76%

**Answer: C**

#### QUESTION 3

What is a drawback of having a high number of legacy applications in rigid siloes on separate infrastructure islands?

- A. It is difficult for IT to perform system maintenance task with business users.
- B. It is difficult for IT to provide accurate assessments of the server and storage requirements and manage software updates
- C. It is difficult for IT to maintain service level agreements and keep up with the speed of business.
- D. It is difficult for IT to predict resource requirements on a three-year rolling plan.

**Answer: A**

#### QUESTION 4

Your customer's IT department has too many applications, too much customization, and too much complexity. What adverse effect is this likely having on the company?

- A. It is difficult for the company to expand operations to other parts of the world.
- B. The company must invest too much of their budget in marketing and sales.
- C. There are too many constraints which affect hiring and training new employees.
- D. The customer's IT Department is constraining their company's business agility.

**Answer: B**

#### QUESTION 5

HP estimates that companies allocate approximately how much of their total resources to

business operations, and how much to business innovation?

- A. 30% to operations, 70% to innovation
- B. 50% to operations, 50% to innovation
- C. 70% to operations, 30% to innovation
- D. 90% to operations, 10% to innovation

**Answer: B**

**QUESTION 6**

Companies that are just starting to virtualize their IT environments are likely not ready to launch a private cloud. What steps should they take first?

- A. Standardization and Consolidation
- B. Consolidation and Self-Provisioning
- C. Standardization and Optimization
- D. Optimization and Automation

**Answer: D**

## Thank You for Trying Our Product

### PassLeader Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad**.
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.passleader.com/all-products.html>



Microsoft



ORACLE



CITRIX



JUNIPER  
NETWORKS



EMC²  
where information lives®

**10% Discount Coupon Code: STNAR2014**