



**Vendor:** HP

**Exam Code:** HP2-N32

**Exam Name:** Selling HP Application Lifecycle Management  
Solutions

**Version:** DEMO

**QUESTION 1**

What are the main phases of the application supply chain?

- A. Idea, Design, Build, and Run
- B. Plan, Deliver, Run, and Retire
- C. Idea, Buy, Run, and Fix
- D. Plan, Run, Deliver, and Operate

**Answer: B**

**QUESTION 2**

What are the main phases/steps in the quality management process? (Select three.)

- A. test management and execution
- B. business case
- C. requirements management
- D. strategy/demand
- E. operations
- F. risk-based test planning

**Answer: ACF**

**QUESTION 3**

Which processes in the application delivery supply chain can HP Service Virtualization remove constraints from? (Select two.)

- A. performance validation
- B. functional validation
- C. incident management
- D. demand management
- E. IT financial planning and analysis

**Answer: BC**

**QUESTION 4**

Which personas benefit most from the predictability of build content and health capability of HP ALM's Application Lifecycle Intelligence? (Select two.)

- A. QA manager
- B. development manager
- C. operations manager
- D. help-desk manager
- E. business analyst

**Answer: AD**

**QUESTION 5**

What is the most accurate statement that describes the value proposition for the HP Unified Functional Test?

- A. It easily incorporates changes and sustains simulation models.
- B. It protects business critical applications from advanced cyber attacks by removing security vulnerabilities from software.
- C. It ensures higher quality by automating end-to-end testing.
- D. It mitigates risk by identifying the cause of performance bottlenecks and reducing MTTR.

**Answer: C**

#### **QUESTION 6**

Which key persona does HP Performance Center and LoadRunner target?

- A. Functionaltest engineer
- B. Performanceengineer
- C. Projectmanager
- D. Applicationdeveloper
- E. Businessanalyst

**Answer: D**

#### **QUESTION 7**

How does HP Software address the challenges of delivering applications that meet the needs of a business?

- A. Island Approach and Unified Solution for Applications
- B. Convergent Approach and Unified Solution for Applications
- C. Island Approach, Point Tools, and Brute Force
- D. Convergent Approach, Point Tools, and Brute Force

**Answer: A**

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