



Vendor: HP

Exam Code: HP2-N34

Exam Name: Selling HP BusinessService Automation
Solutions

Version: DEMO

QUESTION 1

How does HP address customer business challenges through its Business Service Automation solutions? (Select three.)

- A. aligns the IT project objectives in parallel with the IT organizational hierarchy
- B. speeds mean-time-to-resolution (MTTR)
- C. improves service level agreements through aggregate time resolution
- D. automates the incident prioritization within service desk systems
- E. shifts Opex. spend and resources to more innovative tasks
- F. cuts service delivery time from months to hours

Answer: BCE

QUESTION 2

What is the correct value proposition for HP Software's Server Automation (SA) solution?

- A. SA provides automatic tracking of storage utilization at array, switch, volume, and application level.
- B. SA is a solution that consolidates and correlates server fault and performance events across your entire physical and virtual IT infrastructure.
- C. SA reduces downtime and mean time to repair (MTTR) through root-cause analysis that maintains accuracy for dynamic networks.
- D. SA offers lifecycle server management, reducing cost and risk by automating tasks such as provisioning, patching, configuration management, and compliance management.

Answer: C

QUESTION 3

What is the correct value proposition for HP Software's Database and Middleware Automation (DMA) solution?

- A. DMA reduces downtime and mean time to repair (MTTR) through root-cause analysis that maintains accuracy for databases and application servers.
- B. DMA is a repeatable, scalable, automatable way to manage technical policy and reusable database/application server services.
- C. DMA monitors administrative tasks like provisioning and configuration, compliance, patching, and release management associated with databases and application servers.
- D. DMA automates administrative tasks like provisioning and configuration, compliance, patching, and release management associated with databases and application servers.

Answer: C

QUESTION 4

How does HP address customer business challenges through its Network Automation (NA) solution? (Select two.)

- A. NA provides application monitoring mitigating risks by reducing the number and duration of Severity 1 outages.
- B. NA provides proactive performance and event monitoring of network devices running in the public cloud.

- C. NA automates the complete operational lifecycle of network devices (from bare-metal provisioning to policy-based change management) for physical devices only.
- D. NA improves network security by recognizing and fixing security vulnerabilities before they affect the network, using an integrated security alert service.
- E. NA provides real-time network visibility, automation, and control for both virtual and physical devices.

Answer: DE

QUESTION 5

Which capabilities of HP Software's Business Service Automation (BSA) solution help customers achieve their goals? (Select two.)

- A. BSA facilitates top-down portfolio planning that interfaces with bottom-up project plans.
- B. BSA provides agile provisioning of physical/virtual environments.
- C. BSA brings together IT silos and reduces complexity, risk, and cost.
- D. BSA provides end-to-end business process monitoring.
- E. BSA provides a repeatable, scalable, automatable way to manage Change Advisory Board decisions.

Answer: CD

QUESTION 6

What is the correct value proposition for HP Software's Storage Essentials (SE) solution?

- A. SE baselines information of all physical and virtual servers across geographies.
- B. SE automates server lifecycle management to lower costs and automate common operational tasks.
- C. SE manages all aspects of storage operations including complexity and growth, improving storage utilization and reducing cost, and aligning storage service to business needs.
- D. SE provides proactive compliance management across applications, servers, and storage.

Answer: C

QUESTION 7

How does HP address customer business challenges through its Storage Essentials solution?

- A. SE provides a runbook automation interface in order to accelerate the provisioning and configuration of storage devices.
- B. SE provides automatic tracking of storage utilization at array, switch, volume, and application level.
- C. SE consolidates performance and event data from heterogeneous architectures to reduce downtime and improve operations through greater system visibility.
- D. SE reduces cost overhead by facilitating the ease-of-use of disparate vendor point tools.

Answer: B

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