



Vendor: Cisco

Exam Code: 700-101

Exam Name: Business Edition 6000 for Sales Engineers
(BE6KSE)

Version: DEMO

QUESTION 1

Which three add-on application value bundles are available to customers placing new orders for Cisco Business Edition 6000? (Choose three.)

- A. Cisco Contact Center Enhanced bundle
- B. Cisco Emergency Responder bundle
- C. Cisco Unified Communications Manager IM and Presence bundle
- D. Cisco WebEx Meetings bundle
- E. Cisco Telepresence Video Communication Server bundle IE
- F. Cisco Prime Infrastructure bundle

Answer: ADE

QUESTION 2

Which application adds advanced video conferencing capabilities to Cisco Business Edition 6000?

- A. Cisco VCS
- B. Cisco Unified Communications Manager
- C. Cisco Unified Communications Manager IM and Presence
- D. Cisco Unity Connection

Answer: A

QUESTION 3

Cisco Unified Communications Manager supports native call queuing. Native call queuing is a subset of functionalities of which other full-featured unified communications application?

- A. Cisco Unified Contact Center Express
- B. Cisco Emergency Responder
- C. Cisco Unity Connection
- D. Cisco Unified Attendant Console
- E. Cisco TelePresence Video Communication Server

Answer: A

Explanation:

http://docwiki.cisco.com/wiki/Cisco_Business_Edition_6000 (See the table, last row)

QUESTION 4

In which layer of Cisco Unified Communications system architecture do voice and video endpoints reside?

- A. Applications and services
- B. Call control
- C. Call routing
- D. Networking
- E. Operations and serviceability

Answer: B

Explanation:

http://www.cisco.com/en/US/docs/voice_ip_comm/uc_system/UC6.0.1/system_description/SDIP_C.html (See table A-1)

QUESTION 5

How many users and endpoints are supported with Cisco Unified Communications Manager on Cisco Business Edition 6000?

- A. 1200 users and 1000 endpoints
- B. 1000 users and 800 endpoints
- C. 1000 users and 1200 endpoints
- D. 100 users and 100 endpoints

Answer: C

Explanation:

http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/data_sheet_c78-638921.html (see table 1)

QUESTION 6

Cisco Business Edition 6000 efficiently supports BYOD deployments. Which three top-of-mind business imperatives are related to BYOD? (Choose three.)

- A. work anywhere
- B. content and device explosion
- C. device flexibility
- D. cloud services
- E. complex deployments
- F. trust at a distance
- G. dispersed workforce

Answer: ACF

QUESTION 7

Which Cisco Unified Communications application is designed to provide enhanced customer care capabilities with Cisco Business Edition 6000?

- A. Cisco Unified Communications Manager
- B. Cisco Unified Presence
- C. Cisco Unified Contact Center Express
- D. Cisco Unity Connection
- E. Cisco Unified Attendant Console

Answer: C

Explanation:

http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/data_sheet_c78-638921.html

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