



**Vendor:** Cisco

**Exam Code:** 700-038

**Exam Name:** Advanced Collaboration Architecture Field  
Engineer Exam

**Version:** DEMO

**QUESTION 1**

Which two options are business requirements in the public sector vertical market? (Choose two.)

- A. creating rich opportunities for effective collaboration and learning
- B. transforming customer experience
- C. increasing employee productivity
- D. supporting mobile environment
- E. increasing revenue

**Answer:** AD

**QUESTION 2**

The three-phased approach of preparation, discovery, and proposal is used to deliver true business and technology alignment. Which option belongs to the discovery phase?

- A. services offering and incentives
- B. network architecture vision workshop
- C. 360 health check
- D. architecture roadmap creation and presentation

**Answer:** C

**QUESTION 3**

Which two options should you keep in mind when presenting a solution for the business side to the non-IT executives? (Choose two)

- A. They need to know how the collaboration architecture will help achieve their strategic goals.
- B. They need detailed information about the different layers of the future collaboration architecture.
- C. They need to understand the applications and services that you have embedded in your architectural design.
- D. They need information on how collaboration architecture will be deployed and serviced.
- E. They need to know how the collaboration architecture will provide benefits and support their operational business.

**Answer:** AE

**QUESTION 4**

Which solution is most often presented in the healthcare vertical market?

- A. Mobile Warehouse Management
- B. Customer Retention
- C. Cisco Nurse Connect
- D. Energy Efficiency

**Answer:** C

**QUESTION 5**

Security plays an essential role in the Cisco Collaboration Architecture. In which layers of the Cisco Collaboration Architecture is security implemented?

- A. Cisco provides advanced security solutions in the infrastructure and collaboration services layers while the collaboration applications layer security is ensured by third-party solutions.
- B. Advanced Cisco security solutions are implemented in all layers of the Cisco Collaboration Architecture model.
- C. Cisco security solutions are integrated into the infrastructure layer and partially into the collaboration services layer.
- D. Security is implemented in all the layers except in the medianet services interface layer.

**Answer: A**

**QUESTION 6**

Which tool offers a blueprint for designing and deploying a full-service, comprehensive network to support business needs?

- A. Cisco Steps to Success
- B. Cisco Smart Business Roadmap
- C. Cisco Collaboration Use Case Tool
- D. Cisco Smart Business Architecture

**Answer: D**

**QUESTION 7**

Which of the following statements best describes the capability to enable any-to-any collaboration as one of the key Cisco collaboration differentiators?

- A. Enable people to collaborate securely using any suitable endpoint device to exchange information
- B. Enable a unique and effective collaboration workspace.
- C. Enable voice, video, Web, and customer care collaboration applications across different cloud deployment models.
- D. Enable seamless voice communication as standard for business communication.

**Answer: C**

**QUESTION 8**

Which option is a next-generation agent and supervisor desktop that offers a user-centric design to enhance customer care satisfaction along with a collaborative experience?

- A. Cisco WebEx
- B. Cisco SocialMiner
- C. Cisco Finesse
- D. Cisco Jabber

**Answer: C**

## Thank You for Trying Our Product

### PassLeader Certification Exam Features:

- ★ More than **99,900** Satisfied Customers Worldwide.
- ★ Average **99.9%** Success Rate.
- ★ **Free Update** to match latest and real exam scenarios.
- ★ **Instant Download** Access! No Setup required.
- ★ Questions & Answers are downloadable in **PDF** format and **VCE** test engine format.
- ★ Multi-Platform capabilities - **Windows, Laptop, Mac, Android, iPhone, iPod, iPad.**
- ★ **100%** Guaranteed Success or **100%** Money Back Guarantee.
- ★ **Fast**, helpful support **24x7**.



View list of all certification exams: <http://www.passleader.com/all-products.html>



Microsoft



ORACLE



CITRIX



JUNIPER  
NETWORKS



EMC<sup>2</sup>  
where information lives®

**10% Discount Coupon Code: STNAR2014**