



Vendor: IBM

Exam Code: C4120-780

Exam Name: PureFlex Sales V1

Version: DEMO

QUESTION 1

Which of the following options describes three infrastructure components of the PureFlex Express?

- A. Servers, storage and networking
- B. Hypervisor, storage and redundant switches
- C. Virtualization, management and availability
- D. Operating system, hypervisor and Rational Developer for POWER Tools

Answer: A

QUESTION 2

A PureFlex sales professional is discussing the benefits of an PureFlex solution with the CIO and IT Director of a prospective client. Which of the following benefits will be most attractive in the initial meeting?

- A. Ease of management and monitoring
- B. Support for half-wide and full-wide nodes
- C. Support for VMware, Linux KVM and PowerVM hypervisors
- D. Support for FCP, iSCSI, Infiniband and FCoE network options

Answer: A

QUESTION 3

The client requests a Total Cost of Ownership analysis for a proposed PureFlex solution. Which of the following time frames would best represent a typical Alinean TCO analysis?

- A. 1 year
- B. 3 years
- C. 6 years
- D. 7 years

Answer: B

QUESTION 4

A customer is comparing a BladeCenter solution with an PureFlex Foundation solution. Which of the following is an advantage of PureFlex Foundation?

- A. PureFlex allows both x86 and POWER architectures
- B. PureFlex has static switch configurations
- C. PureFlex provides more comprehensive management
- D. PureFlex supports more blades or nodes than a BladeCenter E

Answer: C

QUESTION 5

Which of the following is a key enabling function of the Storwize V7000 and PureFlex Storage Node to support migration of data from existing storage systems to the PureFlex environment?

- A. EasyTier
- B. Flashcopy
- C. Metro Mirroring
- D. Storage Virtualization

Answer: D

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