



Vendor: IBM

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Exam Name: IBM Cognos Financial Performance
Management Sales Mastery Test v1

Version: DEMO

QUESTION 1

Which agenda item is assigned the highest priority by Chief Information Officers (CIOs), according to studies by IBM and Gartner?

- A. compliance
- B. business analytics
- C. mobility solutions
- D. risk management

Answer: B

QUESTION 2

Which financial reporting format, supported by IBM Clarity FSR, is quickly becoming the global standard for exchanging business information because of how efficiently data can be tagged and analyzed?

- A. GAAP
- B. XBRL
- C. IFRS
- D. EDGAR

Answer: B

QUESTION 3

An organization is struggling to efficiently meet the financial reporting requirements in their country. Which offering is designed specifically to help this customer automate their entire compliance lifecycle?

- A. OpenPages UG
- B. OpenPages Audit
- C. OpenPages Operational Risk Management (ORM)
- D. OpenPages Financial Controls Management (FCM)

Answer: D

QUESTION 4

Which product is best suited for a company looking to automate their electronic financial reporting processes to ensure regulatory compliance?

- A. Clarity FSR
- B. OpenPages ITG
- C. Cognos Controller
- D. Cognos TMI

Answer: C

QUESTION 5

What is NOT one of the three ways the world is changing according to the IBM Smarter Planet

message?

- A. intricate
- B. instrumented
- C. interconnected
- D. intelligent

Answer: B

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