



Vendor: IBM

Exam Code: M2060-237

Exam Name: IBM B2B Integration-Network-Managed File
Transfer Sales Mastery Test v1

Version: DEMO

QUESTION 1

In a customer success story, Kroger reports that they transfer over _____ of data per day using IBM/Sterling managed file transfer solutions.

- A. 500 GB
- B. 1 TB
- C. 5 TB
- D. 10 TB

Answer: B

QUESTION 2

Which of the following is NOT a "must have" capability for customers that are attempting to solve their data movement challenges?

- A. Pass tougher security audits.
- B. Double their transfer capacity without increasing staff.
- C. Cut new connection cycle time in half.
- D. Remove the FTP risk.
- E. All are "must have" capabilities.

Answer: A

QUESTION 3

What are the visibility and control characteristics of IBM Sterling B2B Integrator?

- A. SQL queries are used to directly access the message database.
- B. Long term storage and archiving.
- C. Configurable dashboards, EDI / B2B tracking and reporting.
- D. Links directly to IBM WebSphere Business Monitor.

Answer: C

QUESTION 4

What are some tangible business benefits that customers achieve from using Sterling B2B Integrator?

- A. Rapidly develop new sales channels.
- B. Cut B2B development and implementation time by up to 75%.
- C. Improve visibility of inventory and shipment status across the supply chain.
- D. On board smaller partners at minimal cost.
- E. All of the above.

Answer: C

QUESTION 5

What capabilities are required to optimize your dynamic business network?

- A. B2B communications

- B. Process automation
- C. Community enablement
- D. Visibility
- E. All of the above.

Answer: D

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