



Vendor: HP

Exam Code: HP2-B113

Exam Name: Selling HP Designjet Large Format Printing

Version: DEMO

QUESTION 1

How many black inks are used by the HP Designjet Z2100 printer on matte media?

- A. 1
- B. 2
- C. 3
- D. 4

Answer: C

Explanation:

<http://www.shopping.hp.com/shopping/pdf/q6675d.pdf>(third bullet)

QUESTION 2

A customer with a medium workgroup requires a printer with two rolls available and fast first page out and printing speeds. The customer has no need for scanning. Which printer best suits their needs?

- A. T920ps ePrinter
- B. T1300ps ePrinter
- C. T1500 ePrinter
- D. T2500 eMFP

Answer: B

Explanation:

<http://www.topazeng.com/HP-Designjet-T300-PS.html>

QUESTION 3

How many black inks are used by the HP Designjet Z2100 on glossy media?

- A. 1
- B. 2
- C. 3
- D. 4

Answer: D

QUESTION 4

The 300ml Matte Black ink cartridge is a selling point for which printer?

- A. T120 ePrinter
- B. T520 ePrinter
- C. T790ps ePrinter
- D. T2500 eMFP

Answer: C

Explanation:

http://h20565.www2.hp.com/portal/site/hpsc/template.PAGE/public/kb/docDisplay?javax.portlet.begCacheTok=com.vignette.cachetoken&javax.portlet.endCacheTok=com.vignette.cachetoken&javax.portlet.prp_ba847bafb2a2d782fcbb0710b053ce01=wsrp-navigationalState%3DdocId%253Demr_na-c02840631-

3%257CdocLocale%253D%257CcalledBy%253D&javax.portlet.tpst=ba847bafb2a2d782fcbb0710 b053ce01&ac.admitted=1401560582278.876444892.492883150

QUESTION 5

Which printers have an automatic firmware update feature that helps the customer future proof their printer and take advantage of updates from HP?

- A. all HP Designjet printers
- B. all PostScript printers
- C. all Z series printers
- D. All ePrinters

Answer: C

Explanation:

http://www.hp.com/hpinfo/newsroom/press_kits/2013/HPatPRINT13/Z5400_NewsAdvisory_FINAL.pdf(page 2, first para)

QUESTION 6

Which ePrinter features a roll feed as well as an A3+ (B+) paper tray?

- A. T120 ePrinter
- B. T920 ePrinter
- C. T1500 ePrinter
- D. T2500 eMFP

Answer: A

Explanation:

http://www.shopping.hp.com/en_US/home-office/-/products/Printers/HP-Designjet/CQ891A?HP-Designjet-T120-24-in-ePrinter

QUESTION 7

How many black inks are used by the HP DesignJet Z3200ps printer on glossy media?

- A. 1
- B. 2
- C. 3
- D. 4

Answer: C

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