



Vendor: HP

Exam Code: HP2-W104

Exam Name: Selling HP TippingPoint Security Solutions

Version: DEMO

QUESTION 1

Which HP ESP solution improves developer productivity as it reduces the vulnerability profile of enterprise applications and systems?

- A. HP Fortify
- B. HP TippingPoint
- C. HP Atalla
- D. HP ArcSight

Answer: A

QUESTION 2

Which cyber adversaries are the most efficient and effective in exploiting company assets?

- A. Security administrators
- B. Business partners
- C. Disgruntled customers
- D. Nation states, hacktivists, and cyber criminals

Answer: D

QUESTION 3

Which high availability features does HP TippingPoint provide? (Select two.)

- A. Technical assistance center
- B. Digital Vaccine
- C. Layer-2-fallback
- D. Digital Vaccine updates
- E. Physical bypass with the optional zero-power-HA

Answer: CE

Explanation:

http://h20628.www2.hp.com/km-ext/kmcsdirect/emr_na-c02586208-1.pdf(page 39)

QUESTION 4

What does reducing risk with proactive risk reduction mean?

- A. Deploying "best of breed" security technologies within corporate networks
- B. Having internal users' laptops running with anti-virus software and personal firewalls
- C. Developing security awareness programs and keeping up to date with security technologies
- D. Analyzing everything in Information Security and IT Operations, providing context, and acting appropriately

Answer: A

QUESTION 5

What is HP TippingPoint's Web Application Digital Vaccine (WebApp-DV)?

- A. HP TippingPoint Web applications delivered through the Threat Management Center

- B. HP TippingPoint Web applications delivered through ThreatLinQ
- C. An advanced mobile application that scans to uncover source code vulnerabilities
- D. A program that scans individual Web applications to see where they need protection, and then builds targeted IPS filters to provide it

Answer: D

Explanation:

<http://securenation.net/partners/hp/tippingpoint-security-intelligence>(customized protection for your web applications)

QUESTION 6

What is an HP TippingPoint unique selling point?

- A. Very high Return on Investment (ROI)
- B. Very high Proof of Concept (PoC)
- C. Low Mean-time to Failure (MTTF)
- D. Low Total Cost of Ownership (TCO)

Answer: A

Explanation:

QUESTION 7

How is the total price for an HP TippingPoint NGIPS calculated?

- A. Net price + support (% of net) = total
- B. Net price +support (% of average) = total
- C. Net price -support (% of average) = total
- D. Net price / support (% of list) = total

Answer: B

QUESTION 8

Which driver leads organizations to choose security tools such as HP TippingPoint?

- A. Networks that are too large to manage
- B. Too much data to manage
- C. Security breaches
- D. Too many audit requests

Answer: C

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