Vendor: IBM

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QUESTION 1
What IBM cloud based SaaS solution enables data to be converted from one EDI format to the required trading partner's format for their systems?

A. IBM Sterling B2B Collaboration
B. IBM Sterling File Transfer Service
C. IBM Sterling Process Automation
D. IBM Sterling Transformation Services

Answer: D

QUESTION 2
The top obstacles of lack of budget and cost of systems that your customer's suppliers and buyers feel prevents them from doing more B2B e-Commerce with their trading partners is known as which of the following?

A. Total cost of ownership (TCO)
B. Complexity of integration
C. Lack of resources
D. B2B Infrastructure Management

Answer: A

QUESTION 3
What tool cans IBM's business partners leverage that shows how a full outsourced managed services operation can show savings and return a handsome ROI in a relatively short time to a customer?

A. IBM Sterling File Transfer Service Calculator
B. IBM Sterling B2B Integrator Calculator
C. IBM B2B Integration Services ROI Calculator
D. IBM B2B Automation Savings Calculator

Answer: C

QUESTION 4
The three solutions that make up the IBM Sterling Cloud Services or SaaS solutions are:

A. IBM Sterling B2B Integrator, IBM Sterling B2B Collaboration Network, & IBM Sterling File Transfer Service
B. IBM Sterling File Transfer Service, IBM Sterling B2B Integration Services, & IBM Sterling B2B Integrator
C. IBM Sterling B2B Collaboration Network, IBM Sterling File Transfer Service, & IBM Sterling B2B Integration Services
D. None of the above.

Answer: C

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