Vendor: HP

Exam Code: HP2-H37

Exam Name: Selling HP Client Virtualization Solutions

Version: DEMO

QUESTION 1
Which thin client advantage offsets the thin client purchase cost for many customers?

A. Reduction of network bandwidth usage
B. Reduced use of desk space
C. Mobility
D. Conserving IT resources

Answer: A

QUESTION 2
Which vendors ally with HP to create a complete client virilization solution?

A. Sun Microsystem, VMware, and Cisco
B. VMware, Microsoft, and Citrix
C. Ubuntu. Citrix. and Sun Microsystems
D. Microsoft, Ubuntu. and Cisco

Answer: A

QUESTION 3
Which of the following features differentiates the HP t620 series over the Dell 7000 series thin clients?

A. WES compatibility
B. Active thermal management
C. AMD Quad core CPUs
D. PCIe slot availability

Answer: B

QUESTION 4
What is one of the key HP messages about HP thin clients'?

A. HP, as a company, maintains a legacy of quality that surpasses any competitive advantage the competitor might have.
B. HP consistently maintains a philosophy across Its thin client portfolio of quality products at the lowest prices.
C. HP thin client software solutions offer the best service and capabilities on the market or HP happily refunds the invoiced cost of the product.
D. HP offers a suite of flexible thin-clients to meet customers' needs without the confusion of choosing between single-purpose thin clients.

Answer: D

QUESTION 5
Which factors reduce the total cost of ownership of client virtualization when using HP thin clients instead of using repurposed PCs? (Select three.)

A. The cost of the PC repurposing software
B. VMware software and servers
C. Eliminating operating system support costs
D. Decreasing power consumption
E. Improving security
F. Enabling multiple monitors

Answer: ACE

QUESTION 6
Which operating system is included with HP mt41 mobile thin clients?

A. HPThinpro
B. Windows Embedded Standard 7E
C. HP Smart-zero
D. Windows 8 Pro

Answer: B

QUESTION 7
What is the final result of a customer technical evaluation?

A. Development of ROI reporting criteria
B. A transformation of the customer's infrastructure
C. An established rating of performance
D. Proposal review

Answer: C

QUESTION 8
Which type of processors are available in HP t620 and t620 Plus flexible thin clients?

A. NvidiaTegra
B. Samsung Exynos
C. Dual core or quad core
D. Eight core or sixteen core

Answer: C

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