



Vendor: HP

Exam Code: HP5-H09D

Exam Name: Delta - Selling HP Client Virtualization
Solutions

Version: DEMO

QUESTION 1

Which situation is an indicator for a need for client-virtualization?

- A. Network bandwidth limitations
- B. A need for high-level security
- C. A desire for the latest in video editing technology
- D. A need for big data storage

Answer: C

QUESTION 2

Which feature improves security of HP thin client in configurations?

- A. Non-OS environment
- B. On-board TPM chip
- C. Expansion slot
- D. HP Velocity

Answer: D

Explanation:

http://h10010.www1.hp.com/wwpc/pscmisc/vac/us/product_pdfs/HP_t610_Data_Sheet.pdf

QUESTION 3

What is repurposed PC software?

- A. Software taken from a traditional PC and installed on a virtual server
- B. A method of converting a traditional PC into a virtual application server
- C. Software taken from a retiring computer and installed on a new computer
- D. A method of converting a traditional PC to have some attributes of a thin client

Answer: D

QUESTION 4

How can you demonstrate your understanding of your customers virtualization needs?

- A. Take one major problem the customer is facing and build an HP client virtualization solution around that issue to prove a rapid return on investment.
- B. Focus on a specific project or initiative the customer needs to deliver on and identify six to eight customer pain-points you can solve with HP client virtualization.
- C. Focus your efforts on exposing security threats inside their organization and then share how HP client virtualization resolves security issues.
- D. Share a generic business scenario that illustrates how HP client virtualization has benefitted a customer facing volatile market conditions.

Answer: A

Explanation:

<http://www8.hp.com/h20195/V2/getpdf.aspx/4AA4-7040ENW.pdf?ver=1.0>

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