



**Vendor:** Cisco

**Exam Code:** 700-265

**Exam Name:** Cisco Advanced Security Architecture for  
Account Managers

**Version:** DEMO

**QUESTION 1**

Which three options are attack vectors of the threat-centric defense? (Choose three.)

- A. Linux OS
- B. email
- C. web
- D. cloud apps
- E. DNS security
- F. voicemail

**Answer:** BCE

**QUESTION 2**

Which component of Cisco Stealthwatch uses sophisticated security analytics to accelerate threat response time?

- A. network control
- B. investigation
- C. threat protection
- D. anomaly detection
- E. granular visibility

**Answer:** E

**QUESTION 3**

Why do partners often have a hard time selling their new security solutions to customers?

- A. Customers have antiquated solutions.
- B. Customers show a lack of concern over malware and threats.
- C. Customers boast completely secure environments.
- D. Customers have overcrowded portfolios of security solutions from multiple vendors.

**Answer:** D

**QUESTION 4**

Which three options must a customer look for when choosing a security solution provider? (Choose three.)

- A. delivers better partner and customer support
- B. offers more than just niche products
- C. is committed to security
- D. generates higher margins on each sale
- E. provides solutions at the lowest cost
- F. prioritizes one security solution above all else
- G. creates new market opportunities

**Answer:** ABC

**QUESTION 5**

Which three options does Cisco provide to customers for visibility and control against current

security threats? (Choose three)

- A. 18-month device release cycle
- B. unparalleled network and endpoint visibility
- C. last device policy updates
- D. unmatched security enforcement
- E. comprehensive policy enforcement
- F. granular device visibility and management

**Answer:** BDF

#### **QUESTION 6**

Which three features do customers get with smart license? (Choose three.)

- A. PAK registration
- B. company specific licensing
- C. easy registration
- D. manual registration
- E. a complete view of software, services, and devices
- F. products that have to be continually adjusted

**Answer:** DEF

#### **QUESTION 7**

Which Cisco business values are demonstrated by increased employee productivity, confidence in data confidentiality, and increased visibility?

- A. protection
- B. completeness
- C. cost effectiveness
- D. control
- E. flexibility

**Answer:** D

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