



Vendor: Cisco

Exam Code: 700-551

Exam Name: Express Security for Account Managers
(ESAM)

Version: DEMO

QUESTION 1

Which are three key solutions and features of the web threat-centric solution? (Choose three.)

- A. Identity and Access Control
- B. Data loss prevention
- C. Web threat defense
- D. URL Filtering
- E. E-mail Security
- F. CTD and Network Analytics

Answer: BDF

QUESTION 2

Which are three customer use cases addressed to achieve the best outcome? (Choose three.)

- A. Propose the best scalability
- B. Offer powerful and integrated products
- C. Faster threat identification
- D. Provide complete protection
- E. Deliver flexible deployment options
- F. Enhance remediation

Answer: BDE

QUESTION 3

What are two major opportunities of selling security solutions? (Choose two.)

- A. There is less competition in the security industry
- B. The number of unsecure devices is estimated to be over 75 billion by 2020
- C. The security market is estimated to grow to \$106B by 2020
- D. Partner security services make up 63% of the total market

Answer: CD

QUESTION 4

What is an attribute that Cisco Talos possesses?

- A. 3rd party applications integrated through comprehensive APIs
- B. Detection of threats communicated within 24 hours of occurrence
- C. Ability to detect threats across all layers of defense
- D. Blocks threats in real time
- E. Real-time threat intelligence

Answer: E

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