



Vendor: SAP

Exam Code: C_HYBIL_2017

Exam Name: SAP Certified Application Associate - SAP
Hybris Billing - 2017

Version: DEMO

QUESTION 1

You can replicate the following classification data from SAP CRM to the SAP NetWeaver MDM Product Catalog to enable the system to show characteristics in the Web shop:

Note: There are 3 correct answers to this question.

- A. Classification data of variant-creating characteristics (relevant only for generic articles and variants)
- B. Characteristic master data
- C. Used variant-creating characteristics and characteristic values for each generic article
- D. Used variant-creating characteristics and characteristic values for each variant

Answer: BCD

QUESTION 2

What percentage of completion is used as a valuation method in results analysis ?

Note: There are 3 correct answers to this question.

- A. None of above Perform the results analysis which transfers a percentage of completion to revenue accounting.
The valuated revenues, cost of sales, work in progress, and so on, are also calculated and posted.
You can identify each line item by business transaction KABG.
- B. Perform a posting run in revenue accounting.
This will post actual revenue adjustment in controlling and automatically update the valuated revenues for results analysis.
The adjustment for the valuated revenues is posted.
You can identify each line item by business transaction KABE.
- C. Perform a settlement.
- D. Perform a posting run in revenue accounting for unsettlement of an amount.

Answer: ABC

QUESTION 3

The following new assignment blocks are available with this business function:

Note: There are 2 correct answers to this question.

- A. Assignment block for complaints on the overview page for accounts
- B. Assignment block for leads on the overview page for contact persons
- C. SAP enhancement package 1 (SP06) for SAP CRM 7.0

Answer: AB

QUESTION 4

Which role must you add to a business partner to process billing and invoicing?

- A. Collections management partner
- B. Owner partner
- C. Contract partner

D. Invoicing party partner

Answer: C

QUESTION 5

For partner communication in the partner channel management application, the following features:

Note: There are 3 correct answers to this question.

- A. The company profile displays existing partnerships for the channel partner. It is possible to navigate to the individual partnership following the active link.
- B. Display account statement in partnership. The account statement is available as a PDF.
- C. Advanced search functionality for partners to search for their individual partner point transactions that have a reference to the partner.
- D. None of above.

Answer: ABC

QUESTION 6

The Revenue Accounting and Reporting system can perform contract change. The changes may come from the following sources:

Note: There are 3 correct answers to this question.

- A. Operational documents, such as sales order, invoice, and contract
- B. BRF plus
- C. UI
- D. None of above

Answer: ABC

QUESTION 7

How the SAP Revenue Accounting and

Reporting solution can be enhanced??

Note: There are 2 correct answers to this question.

- A. Field Extensibility
- B. Business Add-Ins
- C. Company creation

Answer: AB

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