



Vendor: IBM

Exam Code: C1000-020

Exam Name: IBM New Workloads Sales V2

Version: DEMO

QUESTION 1

During a meeting with a customer, an IBM sales specialist discovered that the reason for replacing existing storage is because of long rebuild times and multiple drive failures that have caused data loss and lengthy restores.

Which drive protection method should the sales specialist highlight as a solution with IBM Storwize?

- A. Drive mirroring
- B. Erasure coding
- C. Encryption
- D. Distributed RAID

Answer: D

QUESTION 2

A customer is looking to boost performance of its applications. It has two years left on the lease of existing storage. The customer also has a significant amount of copy services and replication built into its environment.

Which IBM storage solution is able to boost performance without a major change to the customer's environment?

- A. IBM Spectrum Virtualize
- B. IBM FlashSystem V9000
- C. IBM FlashSystem 900
- D. IBM FlashSystem A9000R

Answer: A

QUESTION 3

Which IBM product lets a customer have the same data in three sites for business continuity?

- A. IBM Cloud Object Storage
- B. IBM Storwize V5030
- C. IBM FlashSystem V9000
- D. IBM Storwize V7000

Answer: D

QUESTION 4

A customer has concerns about the performance of business analytics on its IBM XIV Gen3 system. Which optional feature of the IBM Gen3 XIV retains the customer's investment in hardware and training and improves performance?

- A. Compression
- B. Self-encryption drives
- C. FlashCache
- D. Hyper-Scale Mobility

Answer: D

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