Vendor: HP

Exam Code: HPE0-P27

Exam Name: Configuring HPE GreenLake Solutions

Version: DEMO

QUESTION 1
You are discussing financial and organizational goals with a customer.

Does this customer statement indicate that you can help the customer achieve these goals with HPE GreenLake?

Solution: "We do not plan to grow beyond 10 TB of storage in the next 5 years."

A. Yes
B. No

Answer: A

QUESTION 2
Is this an HPE Financial Service that can help customers fund new investments, such as in HPE GreenLake?

Solution: The Compute as a Service template is designed to support a single, specialized workload such as genomics.

A. Yes
B. No

Answer: B

QUESTION 3
Can customers use HPE GreenLake to achieve this business goal?

Solution: Free IT resources to focus on innovation.

A. Yes
B. No

Answer: A
Explanation:
Reference: https://www.hpe.com/emea_europe/en/services/remote-infrastructure-monitoring.html

QUESTION 4
Is this an advantage of HPE GreenLake over traditional infrastructure?

Solution: aligns cost with use.

A. Yes
B. No

Answer: A

QUESTION 5
Does this challenge push customers to consumption-based IT?

Solution: The need to create strict guidelines for using AI-based applications on the company network.

A. Yes
B. No

Answer: B

QUESTION 6
Is this statement true?

Solution: HPE GreenLake Quick Quote tool benefits outputs are calculated using the Forrester Consulting Total Economic Impact study.

A. Yes
B. No

Answer: A
Explanation:
Reference: https://tools.totaleconomicimpact.com/go/hpe/greenlake/index.html

QUESTION 7
You determined that your customer has a 90 percent asset utilization rate.

Is this an appropriate way to explain how HPE GreenLake can reduce time to value?

Solution: HPE GreenLake helps companies optimize the procurement cycle and align cost to usage.

A. Yes
B. No

Answer: A
Explanation:
Reference: https://www.checkmark-it.com/partners/hewlett-packard-enterprise/hpe-greenlake

QUESTION 8
You determined that your customer has a 90 percent asset utilization rate.

Is this an appropriate way to explain how HPE GreenLake can reduce time to value?

Solution: HPE Financial Services IT Asset LifeCycle Solutions allow companies to get value from their legacy systems.

A. Yes
B. No

Answer: A
Explanation:
Reference: https://www.hpe.com/emea_europe/en/services/asset-lifecycle.html

QUESTION 9
Is this a correct statement about HPE GreenLake workload templates?

Solution: The SAP HANA template is designed for customers requiring high performance and low latency for data processing and analytics.

A. Yes
B. No

Answer: B

QUESTION 10
Is this a correct statement about HPE GreenLake workload templates?

Solution: The Private Cloud template can be a good fit for customers using offerings such Microsoft Azure Stack.

A. Yes
B. No

Answer: A
Explanation:
Reference: https://www.hpe.com/emea_europe/en/solutions/cloud/azure-hybrid-cloud.html

QUESTION 11
Is this a recommended way to create an end BOM for a custom HPE GreenLake solution?

Solution: Include an Installation and Startup service.

A. Yes
B. No

Answer: B

QUESTION 12
Does this correctly describe service components of a custom HPE GreenLake solution?

Solution: The solution includes installation services.

A. Yes
B. No

Answer: A

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