



**Vendor:** Cisco

**Exam Code:** 700-250

**Exam Name:** Cisco Small and Medium Business Sales

**Version:** DEMO

**QUESTION 1**

Which groundbreaking feature leverages Meraki Cameras?

- A. Smart Health Notifications
- B. Smart Secure Notifications
- C. Smart IoT Notifications
- D. Smart Cleaning Notifications

**Answer: B**

**QUESTION 2**

Which Cisco solution provides end-to-end visibility from every user to any application?

- A. Cisco Control Hub
- B. Meraki Dashboard
- C. ThousandEyes
- D. Cisco Overwatch

**Answer: C**

**QUESTION 3**

Environmental sustainability is very important to Cisco. What is Cisco's goal regarding net zero emissions?

- A. achieve it by 2025
- B. achieve it by 2030
- C. achieve it by 2040
- D. has already been achieved

**Answer: C**

**QUESTION 4**

Technology takes many different forms and impacts every aspect of our lives. In Cisco's view, what is the role of technology?

- A. to limit global connectivity
- B. to change lives and empower people
- C. to increase costs for businesses
- D. to complicate processes

**Answer: B**

**QUESTION 5**

Which segment presents the largest opportunity for managed services?

- A. Security
- B. Observability
- C. Collaboration
- D. Data Center

**Answer: A**

**QUESTION 6**

Which Cisco product is part of the Secure SMB experience for enabling people?

- A. Meraki MX
- B. Cisco Secure Email
- C. Stealthwatch
- D. Umbrella

**Answer: D**

**QUESTION 7**

Which visibility product empowers IT by providing insight into application performance?

- A. ThousandEyes
- B. Duo
- C. Umbrella
- D. Webex Control Hub

**Answer: A**

**QUESTION 8**

Which marketing asset educates partners about Cisco's overarching SMB strategy?

- A. SMB Marketing Toolbox
- B. SMB Marketing Kit
- C. Select SMB Assets
- D. SMB Partner Campaign Kit

**Answer: D**

**QUESTION 9**

Which features are managed in the Cisco Control Hub?

- A. Cisco IP Phones
- B. Meetings and Messaging
- C. Meraki Cameras
- D. Catalyst Switches

**Answer: B**

**QUESTION 10**

Which security feature provides insights into Internet activity and facilitates real-time activity search?

- A. Secure Web Gateway

- B. Cloud-Delivered AI
- C. Control Hub
- D. Duo

**Answer: A**

**QUESTION 11**

Which challenge do customers face with hybrid work?

- A. non-inclusive experiences
- B. collaboration spaces
- C. exponential increase in cloud data
- D. hot desking

**Answer: A**

**QUESTION 12**

Which Cisco solution should an SMB IT support company adopt to help mitigate network vulnerabilities?

- A. Webex Control Hub
- B. FirePower Firewalls
- C. CML
- D. Catalyst Access Points

**Answer: B**

**QUESTION 13**

Which product enhances workspaces for SMBs by accelerating the Webex platform experience?

- A. Webex Control Hub
- B. Webex Boards
- C. Webex Breakout Rooms
- D. Webex Polls

**Answer: A**

**QUESTION 14**

Which feature was designed for Cisco partners to co-brand and embed on their websites?

- A. SMB Experience Explorer
- B. SMB Services Portal
- C. SMB Portfolio Explorer
- D. Select Solutions Portal

**Answer: C**

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